Permanent Address

PUTHENPARAMBIL

MANARCADU

KOTTAYAM

KERALA-686019

INDIA

**9** Years Experience as **BRANCH MANAGER, SENIOR RELATIONSHIP MANAGER, RELATIONSHIP MANGER** and **DELAER** –In **Equity, Commodity, Currency and Forex** Markets Such as **NSE,BSE, MCX ,NCDEX, NMCE, MCX-SX,LME, COMEX and DGCX**

**Objective**

A challenging career which favor learning, creativity and provides exposure to new ideas and that prompt personal and professional growth along with organization.

**Professional Experience**

**(a)** 2 Years Experinece in **Dubai Gold and Commodity Exchange – Richcomm Global DMCC Dubai, UAE as Relationship Manager** from May 2013 to May 2015

***Responsibilities***

* Building client business in **DGCX, CME and LME Trading**.
* Monitoring market risk under strict risk parameters, providing revenue to the company through dealing (**individual and corporate clients**).
* Identifying **trading opportunities and generating income**.
* Assuring good volumes on a daily basis in Local (DGCX) and International exchanges (CME, LME etc...)
* Maintaining relationships with existing clients.
* Trading with Forex and Commodity futures
* Achieving target through Client addition and Revenue generation.
* Placing orders in **London Metal Exchange – LME, Comex and DGCX**, as per Client request
* Handling **Back office** for both Branch Client and LME Clients
* Handling **Survelines** work of Branch Clients
* Achieving branch targets through revenue generation
* Handling TWS ODIN,Meta4 and EOS trading platforms
* Handling Both Offline and Online clients

**b)** **Branch Manager** in **Vertex Securities Ltd**. Changanacherry Branch from March 2012 to March 2013

***Responsibilities***

• Leading both Dealings team and Sales team

• Managing overall functions of the branch.

• Achieving branch target by Revenue generation, Franchisee addition and client addition

• Dealing with the problems of the clients regarding Trading in the Exchanges vise **NSE, BSE,MCX-SX MCX , NCDEX and NMCE**

• Doing Dealings and Back office works

• Maintaining the turnaround time to resolve clients queries regarding trading in stock , commodities and currencies

• Providing adequate solutions to the clients through emails & over the phone.

• Informing the clients about the latest news around the world affecting the market.

• Coordinating with the clients regarding settlement queries.

• Guiding both online and offline clients

**(c) Branch Manager** in **Muthoot Securities Ltd** Changanacherry Branch from december2009 to Feb 2012

***Responsibilities***

• Leading both Dealings team and Marketing executives

• Managing overall functions of the branch.

• Dealing with the problems of the clients regarding Trading in the Exchanges vise **NSE,** **BSE,MCX-SX MCX , NCDEX and NMCE**

• Achieving branch target by Revenue generation, Franchisee addition and client addition

• Doing Dealings and Back office works also

• Maintaining the turnaround time to resolve clients queries regarding trading in Equities, Commodities and currencies

• Providing adequate solutions to the clients through emails & over the phone.

• Informing the clients about the latest news around the world affecting the market.

• Coordinating with the clients regarding settlement queries.

• Guiding both online and offline clients

**(d)** **Senior Executive Dealer** in **Kotak Commodity Services Ltd**  Kottayam Branch From March2007 to Sep 2009

***Responsibilities***

• Reporting to Kerala Head.

• Doing both dealing and back office work

• Placing orders in ODIN Trading software on behalf of both equity and commodity clients

• Achieving the targets through business acquisition and revenue generation

**(e)** **Commodity** **Dealer** in **JRG Securities ltd** Kottayam Branch February 2006 to February 2007

***Responsibilities***

1. Reporting to Branch Manager

2. Doing dealing and back office work for both equity and commodity segments

3. Placing orders in ODIN Trading software on behalf of both equity and commodity clients

**Academic Qualifications**

BSc Mathematics from MG University with 68 % (2002 – 2005)

**NCFM Certifications**

a. NCFM F&O

b. NISM CURRENCY

c. NCFM Capital Market Module

d. NCFM Commodity Module

e. MCCP Commodity (MCX CERTIFIED COMMODITY PROFESSIONAL)

**Achievements**

* 2nd Best Branch Manager of the financial Year 2010 -2011 in Muthoot securities and Commodities ltd
* Best Employee of the year 2013 in Richcomm Global Services Ltd- Dubai

**Computer Skills**

Microsoft Office tools namely Microsoft Word, Outlook, Excel, Access, PowerPoint and usage of Web.

**Languages Known**

Languages Speak : English , Malayalam

Languages write : English , Malayalam & Hindi

**PERSONAL DETAILS**

Father’s Name : Ravidevan P M

Date of Birth : 08/06/1984

Gender : Male

Marital Status : Married

Nationality : India

Passport Number : G4575964

Driving License No- INDIA : 5/7715/2006

Visa Status : Free Zone

**References**

**1. Mr. Mithun Panicker**

**Branch Manager**

Richcomm Global Services DMCC

DUBAI-UAE

Contact: +971558101154

2. **Mr. Pritam Patnaik**

**VP**

Kotak Commodity Services Ltd

Mobile: +919820214648

3. **Mr. P V Sathyan**

**CEO**

Muthoot Securities Ltd

Mobile: +919895223604

Declaration:

I hereby declare that the above information are sincere and true up to the best of my knowledge.

06-June -2015 Roju P R